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Estate Market In Under A Year I  
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# **The Hyperlocal Hyperfast Real Estate Agent How To Dominate Your Real Estate Market In Under A Year I Did It And So Can You**

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for success. If you are a new agent or an agent that wants to break through to a higher level of sales, this is the book for you. This is not a book that offers a few pointers and leaves you begging for the formula to success.

### **The HyperLocal HyperFast Real Estate Agent: How to ...**

Dan Lesniak began his career in real estate in 2012 after having successful careers both as a Naval Submarine Officer and Defense Contractor. His hyperlocal strategy led to one of the fastest starts in real estate with over \$22 million in sales in his first year.

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With The HyperLocal HyperFast Real Estate Agent, Dan tells how he used the Segmentation, Targeting and Positioning (STP) framework to identify potential markets, choose which ones to go after and how to add massive value to the consumers in that market.

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In The HyperLocal, HyperFast Real Estate Agent, Dan tells how he used the Segmentation, Targeting and Positioning (STP) framework to identify potential markets and choose which ones to go

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Dan and Keri collaborated to create HyperLocal HyperFast, which is a step-by-step plan for real estate agents who want to optimize their market, and see personal growth. Dan's hyperlocal strategy...

## **HyperFast Agent | LinkedIn**

Ten percent of all real estate agents do about 90 percent of all real estate transactions. While this may seem daunting, it is not as challenging as it looks. You just need a little direction - you can use my books below to help guide you. Avoid the five mistakes above and your odds of success will go up a ton.

## **The Five Biggest Mistakes New Real Estate Agents Make ...**

The HyperLocal HyperFast Real Estate



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Agent by Daniel James Lesniak. Buying  
homes and commercial real estate are  
large, planned purchases. 95% of  
customers look online to research their  
options and surrounding areas to gauge  
whether a property is a good fit.

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